

Sent: Saturday, 14 June 2008 1:29 PM  
To: Regulatory  
Subject: FTTN Concerns

To Whom It May Concern,

I am concerned with mis-information being sprouted about the government's tender for the national FTTN, especially by Telstra.

I am mainly concerned with a FTTN being run by Telstra and enforcing a full node cutover rather than investing the funds into equipment that supports a hybrid ADSL2+ copper and FTTN vDSL network.

A full FTTN node cutover network will bring communications in this country back to the days of the early 90's where Telstra was the incumbent monopoly carrier. Telstra has already admitted that they require an ROI of 18% on this network and the only way they'll achieve this is by deceiving the public that a hybrid network is not an option.

Simon Hackett of Internode recently gave a speech at the CommsDay forum in Sydney where he explained that a hybrid network was indeed a reality and functional. The speech can be seen here:  
<http://www.veoh.com/videos/v10201149JrtHghqd> and the accompanying slides here:  
[http://web.mac.com/simon\\_hackett/Site/Technology/Entries/2008/4/15\\_An\\_Inconvenient\\_Truth\\_about\\_FTTN.html](http://web.mac.com/simon_hackett/Site/Technology/Entries/2008/4/15_An_Inconvenient_Truth_about_FTTN.html)

Telstra has a history of anti-competitive behaviour such as the recent backflip on their ADSL2+ wholesale debarcle. Telstra deliberately inflates prices to force competition out of the market, you only need to look at Tasmania's backhaul problems and Basslink to see the extent of their greed. Data transmission between Hobart and Melbourne is SIX TIMES more expensive than data transmission between Melbourne and the U.S.

It's behaviour like this that ensures Telstra cannot be trusted. Don't undo years of competitive progress that has driven prices down for end consumers.

Please take other bidders into consideration or change the terms of the network to ensure Telstra does not cut off the traditional ADSL network. Open access at a fair price is what we need, not a greedy monopoly fattening it's already buldging bottom line.

Yours Sincerely,  
Carl Butcher  
Tax payer, Labor Voter and Concerned Citizen