

Table ? Consultancy services let during 2007-08 of \$10,000 or more

(1) Explanation of selection process terms drawn from the *Commonwealth Procurement Guidelines* (January 2005):

Open Tender: A procurement procedure in which a request for tender is published inviting all businesses that satisfy the conditions for participation to submit tenders. Public tenders are sought from the marketplace using national and major metropolitan newspaper advertising and the Australian Government AusTender internet site.

Select Tender: A procurement procedure in which the procuring agency selects which potential suppliers are invited to submit tenders. Tenders are invited from a short list of competent suppliers.

Direct Sourcing: A form of restricted tendering, available only under certain defined circumstances, with a single potential supplier or suppliers being invited to bid because of their unique expertise and/or their special ability to supply the goods and/or services sought.

Panel: An arrangement under which a number of suppliers, usually selected through a single procurement process, may each supply property or services to an agency as specified in the panel arrangements. Tenders are sought from suppliers that have pre-qualified on the agency panels to supply to the government. This category includes standing offers and supplier panels where the consultant offers to supply goods and services for a pre-determined length of time, usually at a pre-arranged price.

(2) Justification for decision to use consultancy:

A – skills currently unavailable within agency

B – need for specialised or professional skills

C – need for independent research or assessment

Seq	Consultant Name	Description	Contract Price	Selection Process (1)	Justification (2)
1	Australian Government Solicitor	NBN-Application of Public Works Act 1969	\$10,000.00	Open Tender	B
2	Australian Government Solicitor	Licence condition or legislative amendment	\$10,310.86	Open Tender	B
3	Australian Government Solicitor	Advice on Code of Conduct Investigation	\$11,059.95	Open Tender	B
4	Australian Government Solicitor	Advice - complaint	\$11,476.30	Open Tender	B
5	Australian Government Solicitor	Drafting deed of standing offer-web development	\$12,100.00	Open Tender	B
6	Eckermann & Associates	Represent Australia at OECD workshop	\$14,850.00	Open Tender	B
7	Australian	FOI Advice - General	\$15,000.00	Open	B

Seq	Consultant Name	Description	Contract Price	Selection Process (1)	Justification (2)
	Government Solicitor			Tender	
8	Grosvenor Management Consulting	Financial consultancy for Task Force	\$15,000.00	Open Tender	A
9	Ernst and Young	Review Services	\$15,005.10	Panel	B
10	Australian Government Solicitor	Litigation	\$15,981.63	Open Tender	B
11	Australian Government Solicitor	Advice-application of the Comp for Detriment	\$16,500.00	Open Tender	B
12	Australian Government Solicitor	Procurement - e-recruitment	\$16,500.00	Open Tender	B
13	Cliff & Associates	Independent Assessment of DCITA Information Records Management	\$16,500.00	Select Tender	C
14	Corrs Chambers Westgarth	Secure Extranet for NBN Taskforce	\$16,500.00	Open Tender	B
15	Clayton Utz	Backing Indigenous Ability	\$16,681.40	Open Tender	B
16	Clayton Utz	OPH maintenance RFT-contract	\$18,162.12	Open Tender	B
17	Luther Consulting	Specialist advise on Spectrum Regulation	\$18,675.82	Direct Sourcing	C
18	Clayton Utz	Legal Advice	\$18,858.28	Open Tender	B
19	Australian Government Solicitor	Legal Advice-Variation to travel contract	\$20,000.00	Open Tender	B
20	Australian Government Solicitor	Probity checks -Australia Post Board of Directors	\$20,000.00	Open Tender	B
21	Australian Government Solicitor	Advice & other legal services-FOI matters	\$20,000.00	Open Tender	B
22	Gibson Quai - AAS Pty Ltd	Provision of Stage One technical advice	\$20,000.01	Open Tender	C
23	Acumen Alliance	Analysis of Travel Costs	\$22,660.00	Panel	C
24	Blake Dawson Waldron	Art Indemnity Scheme-Agreement	\$23,802.24	Open Tender	B
25	iCognition Pty Ltd	TRIM Review Consultancy	\$24,224.06	Select Tender	C

Seq	Consultant Name	Description	Contract Price	Selection Process (1)	Justification (2)
26	SIFT Pty Ltd	Development of ITSEAG wireless Advisory Papers	\$24,430.00	Direct Sourcing	A
27	APIS Group Pty Ltd	Desktop Spatial Solutions	\$24,750.00	Panel	B
28	Len Early Pty Ltd	External Member for Audit Committee	\$26,400.00	Select Tender	C
29	Australian Government Solicitor	Legal Services - Establishment of application	\$27,000.00	Open Tender	B
30	Consultel	Technical advice for Clever Networks program	\$27,500.00	Open Tender	B
31	APIS Group Pty Ltd	Consultancy services	\$39,793.60	Panel	B
32	Noetic Solutions Pty Ltd	Engage a facilitator for the CSIAAG Broadcasting Desktop Exercise	\$44,996.00	Select Tender	A
33	Australian Government Solicitor	Advice-procurement of a call and contact centre	\$47,315.75	Open Tender	B
34	Origin Communications Pty	CIC Project Management - Indigenous	\$49,852.79	Open Tender	B
35	Australian Government Solicitor	Advice OPEL funding	\$50,000.01	Open Tender	B
36	Gillian Beaumont Recruitment Pty Lt	Recruitment of SES and Legal positions	\$51,834.00	Open Tender	B
37	Eckermann & Associates	Development of best practice local government plan	\$55,000.00	Open Tender	B
38	KPMG	SAP Tech Support Evaluation	\$55,255.10	Panel	C
39	Gilbert & Tobin	Consultancy on a comparative assessment	\$56,650.00	Open Tender	B
40	DLA Phillips Fox	Telstra CDMA change over to 3G	\$58,453.95	Open Tender	B
41	Australian Government Solicitor	GST Advice on Satellite Phone Subsidy Scheme	\$58,908.30	Open Tender	B
42	DLA Phillips Fox	Telstra License Conditions	\$64,699.14	Open Tender	B

Seq	Consultant Name	Description	Contract Price	Selection Process (1)	Justification (2)
43	Queensland University of Technology	Review of Australia's E-Security issues	\$67,500.00	Direct Sourcing	B
44	KPMG	Study of current & emerging e-security issues.	\$69,699.99	Open Tender	B
45	Gibson Quai - AAS Pty Ltd	Consultancy re Take-up of VOIP services in Australia	\$70,600.00	Open Tender	C
46	Convergent Consulting	Assessment of National Broadcaster Equipment Distribution	\$74,260.00	Direct Sourcing	B
47	KPMG	Expert advice on international mobile roaming	\$75,850.00	Open Tender	B
48	Gibson Quai - AAS Pty Ltd	Consultancy Services - Gibson Quai	\$76,000.00	Open Tender	A
49	KPMG	Evaluation of Payroll and Personnel Admin Services	\$78,428.74	Panel	C
50	Excelerated Consulting	BART Training & Development to 31/07/08	\$79,904.00	Open Tender	B
51	DLA Phillips Fox	Legal & Probity Advice in connection with taskforce	\$90,000.00	Open Tender	B
52	Hansen & Searson Executive search	Executive search for SES positions for Digital Australia	\$99,000.00	Open Tender	B
53	DLA Phillips Fox	Mobile Connect Infrastructure Project	\$100,000.00	Open Tender	B
54	McGrath Nicol & Partners	Consultancy to Conduct an Audit - National Relay Service Review	\$104,307.20	Open Tender	C
55	Australian Government Solicitor	Advice in connection with proposed taskforce	\$106,016.90	Open Tender	B
56	SIFT Pty Ltd	Defence in Depth and User Access Management	\$114,136.00	Open Tender	A
57	Gibson Quai - AAS Pty Ltd	Consultancy to develop models for a testing & conformance scheme for digital Television receivers	\$146,423.98	Open Tender	B

Seq	Consultant Name	Description	Contract Price	Selection Process (1)	Justification (2)
58	Kordia Solutions Pty Ltd	Study of the Technical Implications of the Digital Switchover	\$146,850.00	Open Tender	B
59	Australian Government Solicitor	FOI requests with the AAT	\$150,000.00	Open Tender	B
60	Enex Pty Ltd	Broadband Connect/Metro Broadband Connect Technical advice	\$266,919.95	Open Tender	B
61	Corrs Chambers Westgarth	National Broadband Network Project	\$285,926.36	Open Tender	B
62	Internet Industry Association	PAFO- Joint Government /IIA Feasibility study of ISP filtering	\$286,000.00	Direct Sourcing	B
63	Blake Dawson Waldron	NetAlert PAFO Contractual Advice	\$291,500.00	Open Tender	B
64	Enex Pty Ltd	ABG Data Speed Management Facility and Technical	\$297,320.00	Open Tender	C
65	McGrath Nicol & Partners	Broadband Connect/Metro Broadband Connect	\$310,000.00	Open Tender	C
66	Enex Pty Ltd	PAFO National Filter Scheme: testing services	\$316,140.00	Open Tender	B
67	McGrath Nicol & Partners	Provision of audits under the Australian Broadband	\$325,000.01	Open Tender	C
68	Clayton Utz	Advice on appeal to Federal Court	\$363,281.14	Open Tender	B
69	Quantum Market Research	Market Research for the Telecommunications Consumer Information Campaign	\$374,434.76	Open Tender	C
70	Clayton Utz	Legal advice-Funding agreements for Clever Network	\$380,000.01	Open Tender	B
71	Consultel	Financial consultancy	\$387,048.99	Open Tender	C
72	Protiviti Pty Ltd	Internal Audit Consultancy	\$388,300.00	Panel	C
73	Australian Government Solicitor	High Court Costs-Acquisition of Property Claim.	\$450,000.00	Open Tender	B
74	Clayton Utz	Advice and other legal services	\$499,936.05	Open Tender	B
75	Gavin Anderson	Contract to provide PR	\$500,000.00	Open	B

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	& Company (AUST) Ltd	and Issues Management		Tender	
76	Wallis Consulting Group Pty Ltd	NetAlert—Protecting Australian Families Online: Market Research	\$543,030.00	Select Tender	C
77	Mary Dickie Issues Management Pty Ltd	PAFO consumer information campaign: Public Relation	\$633,224.00	Select Tender	A
78	DLA Phillips Fox	Telstra License Conditions	\$684,339.29	Open Tender	B
79	Frontier Economics Pty Ltd	Specialist Economic Regulatory Advice for National	\$792,000.00	Open Tender	C
80	Corrs Chambers Westgarth	Legal advice-National Broadband Network project	\$800,000.00	Open Tender	B
81	KPMG	Provision of specialist investment and financial advice	\$862,093.00	Open Tender	C
82	Gibson Quai - AAS Pty Ltd	Provision of specialist technical advice	\$871,200.00	Open Tender	C
83	Clayton Utz	Legal services - Broadband Connect	\$904,262.74	Open Tender	B
84	Australian Government Solicitor	Probity advice for NBN	\$1,149,999.99	Open Tender	B
85	303 Advertising Pty Ltd	NetAlert—Protecting Australian Families Online: Creative agency for the consumer information campaign	\$1,235,405.13	Select Tender	B