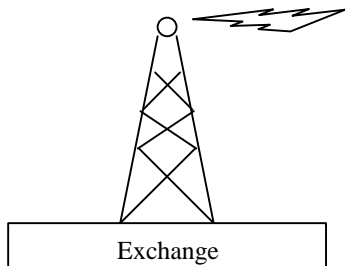


Telstra arrangements for new connections - drawing on Telstra SFOA (16/11/01)

Introduction- New connection charges

Telstra's basic charge for a new connection is \$190.30 (ie. \$55 activation fee, \$69.30 network connection fee, \$66 property connection fee). In addition, customers may need to pay a network extension charge and provide trenching.



Telstra radio network extension to PEP
- standard supporting structure is \$0;
non-standard installation is \$1,540.

Telstra cable network extension charge to PEP - first 5000m is \$0; then \$28.50/500m, all GST inclusive, to maximum of \$1,540.

NetPOP
- limit of existing
Telstra network

- Key:**
- NetPOP - Network point of presence (Telstra concept)
 - PEP - Property entry point (Telstra concept)
 - BEP - Building entry point (Telstra concept)
 - NBP - Network boundary point (regulatory concept)
 - Telstra trenching (Telstra pays)
 - Customer trenching (customer pays)
 - New cabling
 - Handset (Telstra must offer under USO or customer supplies)

